

## THE RETIREMENT AND WEALTH STRATEGIES GROUP



At Jackson®, the Retirement and Wealth Strategies Group strives to provide solutions for complex tax, estate, charitable, and retirement planning issues, which are key components of any representative's successful practice. Turn to the dedicated professionals in the Retirement and Wealth Strategies Group for insightful strategies that you can leverage to help your clients pursue their goals and objectives.

A select team of attorneys and designees, the Retirement and Wealth Strategies Group has a single focus: that of providing you with the resources you need to guide your clients toward success. Using advanced technology and a thorough understanding of today's intricate tax, legal, and planning issues, the Retirement and Wealth Strategies Group can help you develop powerful options designed to meet your clients' needs.

### KEN GARON, CFP®

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#### Senior Sales Consultant, Retirement and Wealth Strategies

Joining Jackson in April 2011, Ken brings with him over 10 years of experience in the financial service industry. Prior to joining the Company, Ken worked at Sun Life as an Internal Wholesaler in the variable annuity division. Earlier in his career he worked for Manulife/John Hancock in the variable annuity service center and also spent time as a tax associate for H&R Block®.

Offering an invaluable set of skills in service, sales, and tax regulations, it's Ken's goal to assist you in understanding tax and estate law changes and show you how they can impact your clients. Ken uses his vast knowledge of the annuity industry to help facilitate sales and solve retirement and estate planning problems in creative and resourceful ways.

Ken earned a Bachelor of Science in Business Administration from Plymouth State College in New Hampshire and completed his Certificate in Financial Planning from Boston University. He is also a Certified Financial Planner™ practitioner and holds FINRA Series 63, 7 and 6 registrations and a life license.

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**Retirement and Wealth Strategies Group communications are intended only to alert you to strategies that may be appropriate for the circumstances described. Your clients should consult with a lawyer and/or tax specialist before adopting or rejecting any strategy the Retirement and Wealth Strategy Group suggests. Only a lawyer and/or tax specialist, after thorough consultation, can recommend a strategy suited to anyone's unique needs.**

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Jackson and its affiliates do not provide legal, tax, or estate-planning advice. For questions about a specific situation, please consult a qualified advisor.

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